

# ANNUAL RESULTS 2024

A NEW YEAR OF STRONG GROWTH IN RESULTS



## Very good results for Veolia in 2024: all goals are met or exceeded Great confidence for 2025



Revenue

€44,692M

+1.5 %<sup>(1)</sup> and +5.0 %<sup>(1)</sup> excl. energy prices

**EBITDA** 

€6,788M

**+5.8** % <sup>(1)</sup>

**Current net income** 

€1,530M

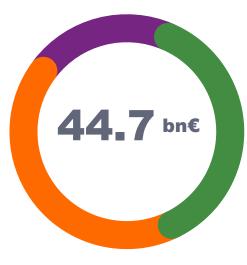
+14.6 %(2)



<sup>(2)</sup> at constant forex

### A unique portfolio of services combining our three businesses

#### 21 % France



37 %
Rest of the world<sup>(1)</sup>
of which 5Bn\$

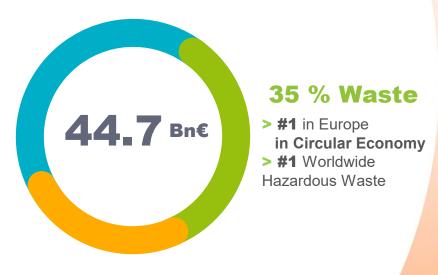
to the US

42 % Europe

outside France

#### 40 % Water

- > #1 World Water Services
- > #1 World Water Technologies



#### 25 % Energy

- > #2 in Urban Heating in Europe
- > #2 in Energy Efficiency in Europe

(1) including Water Technologies



### The pillars of value creation Selective Growth and Efficiency

1. Growth



2. Performance



3. Capital allocation

**Value creation** 

**Booster Activities** 

**+6.6%**<sup>(1)(2)</sup>

**Stronghold Activities** 

+4.4%(1)(2)

> 90% of renewal of contracts

NPS of 55

Efficiency: €398M, higher than the goal

- Retention rate of 46%
- Specific plans in France,
   Spain, China

Synergies: €435M accumulated by the end of 2024

Goal raised to €530M by the end of 2025

Growth investments: €663M, +23%

M&A: €397M net disposals

- Acquisition of Hoffman in the waste industry in Germany
- Disposals of: SADE, RGS and Lydec

**Current net income**(3) **+14.6%**(4)

Current net income per Share<sup>(3)</sup> +12.3%<sup>(4)</sup>

Post-tax ROCE 8.8% vs. WACC of 5.6%

**Revenue +5.0%**<sup>(1)(2)</sup>

EBITDA +5.8%<sup>(1)</sup>
Margin +80 pts

Net debt<sup>(3)</sup>: €17.8Bn Levrage<sup>(3)</sup>: 2.63x

(1)at constant perimeter and change (2)excluding energy prices

(3)before PPA Suez

(4)at constant forex



#### A very good year 2024

2024 Revenue of € 44,692 million, up +1.5%<sup>(1)</sup> and +5.0%<sup>(1)</sup> excluding energy prices 2024 EBITDA of € 6,788 million, up +5.8%<sup>(1)</sup>

#### Strong growth in our 3 businesses (1)

#### WATER

Revenue of €18,033M, +5.6% EBITDA €3,340M, +10.0% **Growth driven by tariff indexation and Water Technologies** 

#### **WASTE**

Revenue of €15,662M, +6.4% EBITDA €2,110M, +11.1%

Growth driven by prices and hazardous waste

#### **ENERGY**

Revenue of €10,997M, +1.9%<sup>(2)</sup> EBITDA €1,338M, -9.5% Resilience of Energy despite lower energy prices and mild weather

(1)at constant scope and forex(2)excluding energy prices



### Operational excellence strengthened by synergies with Suez

Efficiency plan: €398M by 2024, above the objective of €350M

Synergies: €120M in 2023 and €435M accumulated since the merger with Suez Target raised to €530M in 2025



#### Digital represents ~15% of efficiency gains in 2024



Iberia: reduction in outsourcing costs



Australia: Internalization of waste volumes



Reducing energy costs in Czech Republic by optimizing the energy mix



Reduction of medical insurance costs in the United States

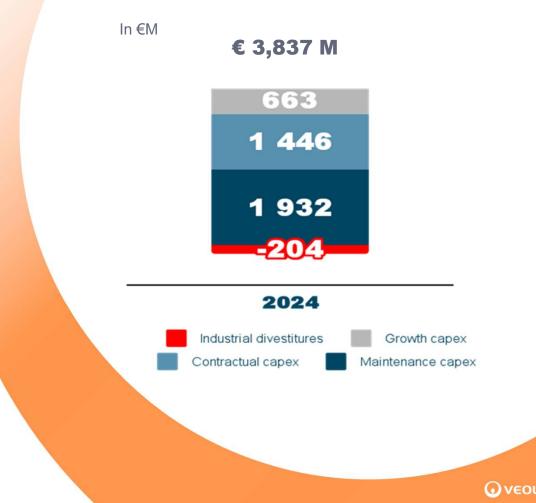


#### **Progression of growth investments in our key businesses**

#### **Priority to our** "growth boosters"

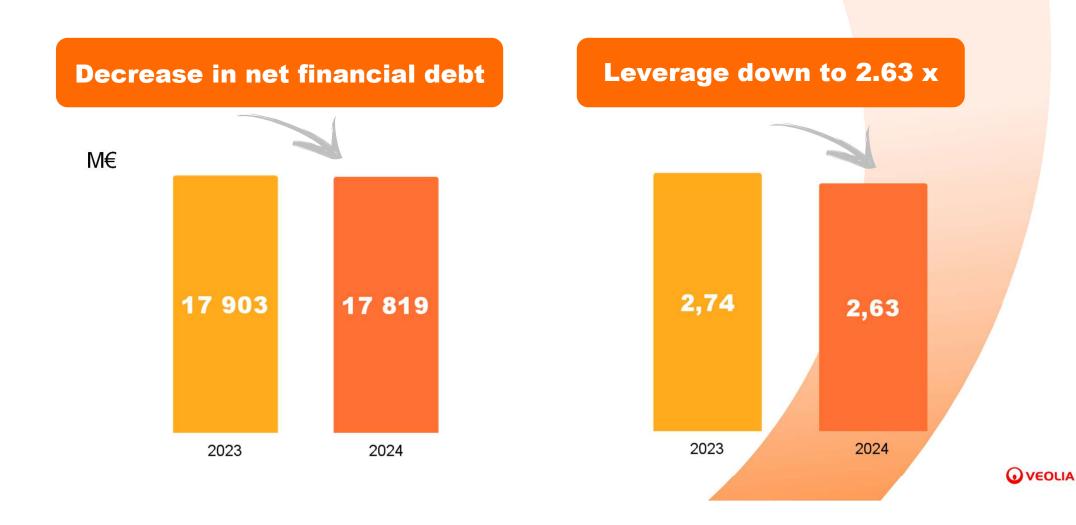
#### **Growth of growth capex on our** new projects:

- Decarbonization in Central and **Eastern Europe: €127M invested** in 2024.
- Hazardous Waste: 185 M€ invested in 2024





### Free Cash Flow generation leads to lower leverage A self-financed business model



#### A very strong financial situation: Decrease of leverage, high level of net cash and liquidity and strong credit rating

Very high level of cash and liquidity

€5.5 Bn of net cash

complemented by €6.2 Bn of undrawn credit lines

#### Very solid credit rating

#### **Notation**

"Solid Investment grade" confirmed by rating agencies in March/April 2025

#### Moody's:

P-2/ Baa1 stable outlook

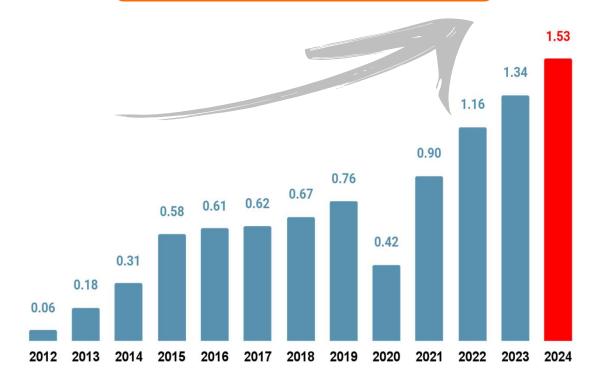
#### Standard & Poor's:

A-2 / BBB stable outlook



#### **Current net income doubled in 5 years**

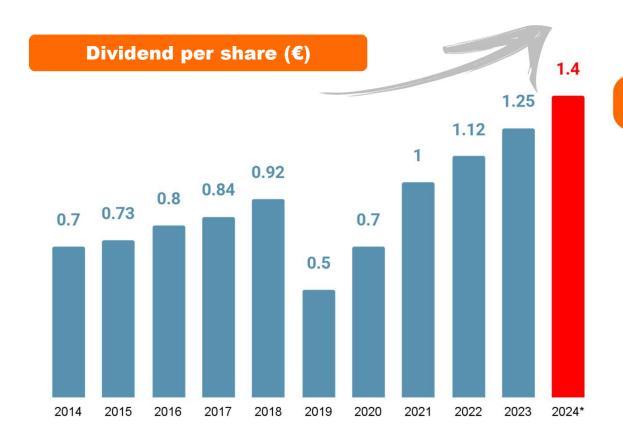








### 2019-2024: continuous growth of the dividend Dividend policy: dividend growth in line with current EPS growth



#### **Confirmed dividend policy**

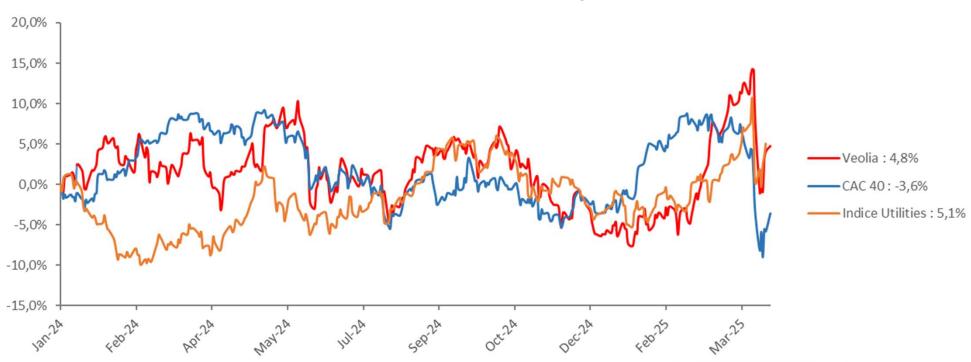
- ✓ Resumption of dividend policy post Covid in 2021
- ✓ Dividend 2024: proposal of a dividend of 1.40 €, up by 12% compared to 2023



### Outperformance of Veolia shares since January 2024 despite strong market volatility in 2025

**Stock Market Outperformance: Veolia + 4.8% vs. CAC 40 -3.6%** 

#### Performance since January 2024





#### **Guidance 2025**

Revenue	Solid organic growth <sup>(1)(2)</sup>
EBITDA	Organic growth of +5 % to +6 % <sup>(1)</sup>
Efficiency gains	> €350M
Cumulated synergies 2022-2025	> €530M
Current net income group share <sup>(3)</sup>	+9.0 %(4)
Leverage ratio <sup>(3)</sup>	< 3x
Dividend policy	Dividend to grow in line with current EPS

#### 2025 Calendar

#### March 31

Webinar on multifaceted performance and Value Creation

#### **April 8**

**Desalination Presentation** 

#### June 25

**Deep Dive Waste** 

#### October 2025

Presentation on Innovation, Technology and Al

#### **November 2025**

Inauguration of the Poznan cogeneration in Poland



<sup>(1)</sup>at constant scope & forex

<sup>(2)</sup>excluding energy price impact

<sup>(3)</sup>before Suez PPA

<sup>(4)</sup>at constant forex



#### Veolia, Multifaceted Performance Pioneer

ESG is Embedded in Veolia's DNA

**Multifaceted Performance**a Compass for Value Creation





Our purpose: reconciling human progress and environmental protection

### Multifaceted Performance Results Aligned With Targets in 2024

A Strategic Program Already Delivering Strong Extra-Financial Results

#### Environmental

(vs 2021)

- 1.45bn m<sup>3</sup> fresh water saved
- 14.5% Scopes 1 & 2 GHG emissions reduction
- 73% deployment of biodiversity action plans on sensitive sites

#### Commercial

- +6.6% organic revenue growth of boosters(2)
- **+13%** vs **2023** of **CO<sub>2</sub>e** erased (scope 4)
- 55 NPS results (turnover coverage 81%)

#### **Human Resources**

- 88% engagement rate
- 32.4% of women in Group Management Committee (ahead of GreenUp target)
- 4.33 Lost Time Injury Frequency Rate (12.5% improvement vs 2023)

#### Social

- 8.4M inhabitants benefiting from inclusive access to essential services
- 86% positive answers to the "ethics and conformity" question in VOR<sup>(3)</sup> survey



<sup>(1)</sup> Coal exit and methane capture

<sup>(2)</sup> Excl. energy prices

<sup>(4)</sup> VOR: Voice of Resourcers

### **Accelerate our Decarbonization for Ourselves and Our Clients**

Ambitious Climate Commitment anchored in GreenUp plan













**1.5°C trajectory, Paris-aligned** including -30% on Scope 3



1<sup>st</sup> company to obtain double validation of its climate commitments by two leading international rating agencies

**Coal Exit in Europe by 2030** 

**Methane Capture** 



<sup>\*</sup> Scope 4, also known as erased emissions, is a concept specific to Veolia, to value the reductions of third-party GHG emissions thanks to the Group's decarbonizing solutions. Veolia ensures that Scope 4 falls under a different accounting than that of its Scope 1, 2 and 3 emissions and that they can under no circumstances be subtracted from the latter

#### Coal: Exit by 2030 in Europe, and Decarbonizing in China

#### **Planned Investments**

€1.6bn cumulated in 2030

€656m already spent (since 2018)

Plants already commissioned

Plants under retrofitting process

3 plants already commissioned

+ Poznan #1 about to start



#### Challenge: Decarbonize Coal-Based District Heating Networks in China

**CO<sub>2</sub> reduction target by 2032: - 25%** (vs. 2021)

#### **China: District Heating Networks**



Generation of power & heat from a mix of coal and biomass

**>~500,000 tCO₂e** by 2032

Continuous reduction of coal-based activities in Group revenue

2024: 3% >>> 2030: ~1%

\* RDF: Refuse-Derived Fuel



### **Sustainability Embedded in our Robust Value Creation Model**

### GreenUp Strategy: Create Value Both Financial and Environmental Impact

**Decarbonization** 

Regeneration

**Depollution** 



- Solid and resilient growth<sup>(c)</sup> inc. boosters: bioenergy, flexibility & energy efficiency, water technologies, hazardous waste
- ≥ €8bn EBITDA in 2027
- Leverage ≤ 3x
- Current Net income to grow ~10%(d) CAGR over 2023–2027
- Dividend to grow in line with current EPS

Already ahead in our multifaceted performance targets

Solid Revenue and Strong net result growth track record

- Sustainable financing structure:
- Green bonds
  - Employees are Group's first shareholder

- (a) Excluding energy price impact
- (b) At constant forex



# PRESENTATION OF THE RESOLUTIONS

Combined Annual Ordinary and Extraordinary Shareholders' meeting April 24, 2025



#### **FIRST RESOLUTION**



#### **Ordinary business**

 Approval of the Company financial statements for fiscal year 2024



#### **SECOND RESOLUTION**



#### **Ordinary business**

 Approval of the consolidated financial statements for fiscal year 2024



#### **THIRD RESOLUTION**



#### **Ordinary business**

 Appropriation of net income for fiscal year 2024 and payment of the dividend



#### **FOURTH RESOLUTION**

#### **Ordinary business**



 Approval of regulated agreements and commitments authorized by the Board of Directors

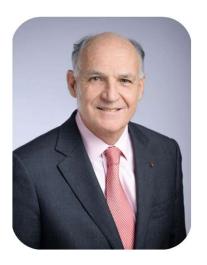


#### FIFTH RESOLUTION

#### **Ordinary business**



Renewal of the term of
 Mr. Pierre-André de Chalendar as Director





#### **SIXTH RESOLUTION**

#### **Ordinary business**



Appointment of Mr. Philippe Brassac as Director





#### **SEVENTH RESOLUTION**

#### **Ordinary business**



Appointment of Mrs. Elena Salgado as Director





#### **EIGHTH RESOLUTION**

#### **Ordinary business**



Appointment of Mr. Arnaud Caudoux as Director





#### **NINTH RESOLUTION**



#### **Ordinary business**

 Appointment of Deloitte & Associés as statutory auditor responsible for certifying the financial statements



#### **TENTH RESOLUTION**



#### **Ordinary business**

 Appointment of Deloitte & Associés as statutory auditor responsible for certifying the sustainability information



#### **ELEVENTH RESOLUTION**



#### **Ordinary business**

 Vote on the compensation paid during fiscal year 2024 or awarded in respect of the same fiscal year to Mr. Antoine Frérot, Chairman of the Board of Directors



#### **TWELFTH RESOLUTION**



#### **Ordinary business**

 Vote on the compensation paid during fiscal year 2024 or awarded in respect of the same fiscal year to Mrs. Estelle Brachlianoff, Chief Executive Officer



#### THIRTEENTH RESOLUTION



#### **Ordinary business**

 Vote on the information relative to the 2024 compensation of the Directors (excluding the Chairman of the Board of Directors and the Chief Executive Officer) as mentioned in Article L. 22-10-9 I of the French Commercial Code



#### **FOURTEENTH RESOLUTION**



#### **Ordinary business**

 Vote on the Chairman of the Board of Directors' compensation policy in respect of fiscal year 2025



#### FIFTEENTH RESOLUTION



#### **Ordinary business**

 Vote on the Chief Executive Officer's compensation policy in respect of fiscal year 2025



#### SIXTEENTH RESOLUTION



#### **Ordinary business**

 Approval of the annual compensation allocated to the members of the Board of Directors



#### SEVENTEENTH RESOLUTION



#### **Ordinary business**

Vote on the Directors' compensation policy in respect of fiscal year 2025



#### **EIGHTEENTH RESOLUTION**



#### **Ordinary business**

 Authorization to be given to the Board of Directors to deal in the Company's shares



#### **NINETEENTH RESOLUTION**



#### **Extraordinary business**

 Delegation of authority to the Board of Directors to increase the share capital of the Company by issuing shares and/or securities giving access immediately or at a later date to the share capital, and reserved for the members of Company savings plans without preferential subscription rights



#### TWENTIETH RESOLUTION



#### **Extraordinary business**

— Delegation of authority to the Board of Directors to increase the share capital of the Company by issuing shares and/or securities giving access immediately or at a later date to the share capital, and reserved for certain categories of persons without preferential subscription rights in the context of the implementation of employee share ownership plans



#### **TWENTY-FIRST RESOLUTION**



#### **Extraordinary business**

 Authorization to be granted to the Board of Directors for the purpose of granting existing or newly-issued free shares to employees of the Group and corporate officers of the Company or some of them, implying waiver of the shareholders' preferential subscription rights



#### **TWENTY-SECOND RESOLUTION**



#### **Extraordinary business**

 Amendment to include the Purpose in the Company's Articles of Association



#### **TWENTY-THIRD RESOLUTION**



#### **Extraordinary business**

Powers to carry out formalities

